

David B. Haynes

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Objective

To continue serving Charlotte County as a member of the Tourist Development Council, bringing over 23 years of real estate, vacation rental, and community leadership experience. I am committed to strengthening tourism, supporting local businesses, and advancing sustainable growth for our waterfront and barrier island communities.

Professional Summary

Native Floridian, real estate broker, and community leader with a career spanning more than two decades in Southwest Florida tourism, rentals, and real estate. As Broker/Owner of Tarpon Real Estate and Tarpon Rental Services, I have overseen over 26,000 vacation rental reservations, currently manage over 60 annual rentals, and supported \$700M+ in local real estate transactions. I bring a unique perspective to tourism development—blending sales, rentals, lodging, and community service with a proven ability to represent Charlotte County's interests at the regional and state level.

Relevant Experience

President / Owner | GasparVillas Island Rentals, Inc. dba Tarpon Rental Services Placida, FL | 2001–Present

- Founded and expanded a successful vacation rental program on Little Gasparilla Island and surrounding barrier islands.
- Personally overseen 25,000+ vacation rental reservations, supporting Charlotte County's tourism economy.
- Developed deep expertise in guest services, lodging operations, and destination promotion.

Broker / Owner | Tarpon Real Estate Placida, FL | 2005–Present

- Built a boutique real estate firm with a team of 12 agents and \$700M+ in sales.
- Manage 70+ annual rental properties, combining real estate expertise with long-term community housing support.

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- Provide full-service support for residential, commercial, and vacation properties in Charlotte County.

Founder & President | Beach Homes for the Brave Placida, FL | 2007–Present

- Established a non-profit providing free vacations for veterans and their families.
- Recipient of the Patriotic Civilian Service Award from the U.S. Army.

Leadership & Community Service

- Charlotte County Tourist Development Council (TDC) – Board Member (2017–Present), Vice-Chairman (2025- Present)
- Florida Restaurant & Lodging Association (FRLA) – Board Member & Government Affairs Director (2019–2023)
- Englewood Area Board of Realtors – Director & Government Affairs Chair (2017–2018)
- Little Gasparilla Property Owners Association – President (2007–2014)
- Little Gasparilla Fire & Rescue – Board Member (2008–2010)

Education

Florida State University – Bachelor of Science, Economics (1992)

Skills & Expertise

- Tourism & hospitality leadership with strong ties to the lodging and vacation rental sectors.
- Extensive knowledge of Charlotte County’s waterfront and barrier island communities.
- Proven ability to collaborate with local businesses, government, and nonprofit partners.
- Strategic planning, marketing, and destination development.
- Strong communication, negotiation, and community engagement skills.

Professional Memberships

- National Association of Realtors (NAR)
- Florida Realtors Association (FR)
- Englewood Area Board of Realtors (EABOR)
- Florida Restaurant & Lodging Association (FRLA)