

Apparatus Proposal

DATE:

November 6, 2025

The Proposal has been prepared for:

Charlotte County Board of County Commission

For

Charlotte County Fire & EMS

26571 Airport Road

Punta Gorda, FL 33982

Matheny Fire and Emergency is pleased to offer Charlotte County (1) 2028 E-One rescue pumper on a Cyclone chassis. This unit is quoted using the open Florida Sheriff's Contract FSA25-VEF19.0. This vehicle shall be in accordance with the attached specifications. The purchase price shall include all vehicle components and NFPA equipment as requested by the fire department as detailed in the Matheny Fire and Emergency Proposal.

Delivery will be F.O.B. Customer Location and will be made approximately 1,095 Calendar days after receipt of purchase order in Ocala Florida. Terms of payment shall be net 45 at delivery.

Pumper -Level 2 Custom 4- Door Cyclone Base	\$ 876,498.00
Model Item 125: Replacement of 30579 and 31199:	
Equipment And Additional Options: (See attached):	\$ +278,346.17
Total Cost of Pumper:	\$ 1,154,844.17

This quote is valid for 30 days unless extended in writing.

CONTINGENCIES: Matheny will not be liable for any delay, failure to make delivery, or other default due to strikes or labor unrest, war, riot, federal, state, or local government action, fire, flood or other disaster or acts of God, accidents, breakdown of machinery, lack of or inability to obtain materials, commercial chassis', parts or supplies, or any other causes or circumstances beyond the reasonable control of Company which prevent or hinder Company's manufacture and/or delivery of the apparatus. Additionally, the quoted pricing may be subject to manufacturer price adjustment for any unforeseen materials and/or component cost increases incurred at time of materials acquisition and/or production



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in the form of a material cost increase. Supporting documentation shall be provided detailing any changes that may impact final pricing and delivery.

CHANGES IN REGULATIONS/INDUSTRY STANDARDS: The Pricing is subject to adjustment for changes to the Apparatus necessitated by changes in applicable government regulations (such as FMVSS or emissions regulations), industry standards (such as NFPA standards), replacement of discounted models or components from vendors, or freight charges. Buyer is responsible for any cost increases due to such changes beyond Matheny control and is above and beyond standard annual price increases.

'This bid price does not include the impact of tariffs on imported goods implemented since March 01, 2025, as the application or impact of such tariffs is not currently clear. Matheny (or OEM) reserves the right to change the price in accordance with contract terms in reference to tariffs implemented by the Federal Government.'

This proposal is deemed acceptable by the undersigned. In witness whereof, The Company and the Purchaser shall execute and agreement to this proposal with signatures and authorizations representatives as of the date set forth by each.



Steve Kern – Territory Sales Manager

11/6/25

Date



Dee Daniels – Director of Apparatus Sales

11-6-2025

Date



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