



Quote Number: 19202502  
Opportunity Number:  
Sourcewell Contract #: 040924-ALT  
Date: 1/9/2025

Quoted for: Charlotte County  
Quoted by: Devin Bowman  
Phone: / Email: (909) 368-6830 / devin.bowman@altec.com

REFERENCE MODEL		Sourcewell Price	Commercial List Price	Discount %
AT48M 4x4		\$182,637	\$188,286	3%
(A.) Sourcewell Options On Contract				
1				
2				
3				

<b>SOURCEWELL OPTIONS TOTAL:</b>	<b>\$182,637</b>	<b>\$188,286</b>	<b>3%</b>
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(A.) OPEN MARKET ITEMS (Customer Requested)			
1	UNIT		
2	UNIT & HYDRAULIC ACC		
3	BODY		
4	BODY & CHASSIS ACC		
5	ELECTRICAL		
6	FINISHING		
7	CHASSIS	Chassis and unit body to be 2025 model year in lieu of 2023	\$30,346
8	OTHER	2 man platform modification	\$6,990
9		3000 watt inverter	\$3,005
OPEN MARKET OPTIONS TOTAL:			\$40,341

**SUB-TOTAL FOR UNIT/BODY/CHASSIS: \$222,978**

**Delivery to Customer: \$2,709**

**TOTAL FOR UNIT/BODY/CHASSIS: \$225,687**

(C.) **ADDITIONAL ITEMS** (items are not included in total above)

1	Order Total	2x AT48M 4x4 w/ modifications including delivery	\$451,374
2			
3			
4			

**\*\*Pricing valid for 45 days and may be subject to availability at time of order\*\***

#### **NOTES**

\*\* Denotes FET fees were paid when unit was new. Global is not FET exempt.

All items listed subject to availability, quote provided at time of request detailing options

Delivery is \$3.50/ mile

Alternate year models may be available in addition to the ones shown here, they will be discounted / priced

Chassis model can be any standard chassis (Ford, Dodge, International, Freightliner, Peterbilt, etc.)

**PAINT COLOR:** White to match chassis, unless otherwise specified

**TO ORDER:** To order, please contact the Account Manager listed above.

**CHASSIS:** Per Altec Commercial Standard

**DELIVERY:** No later than \_\_\_\_\_ days ARO, FOB Customer Location

**TERMS:** Net 10 days

**BEST VALUE:** Altec boasts the following "Best Value" features: Altec ISO Grip Controls for Extra Protection, Only Lifetime Warranty on Structural Components in Industry, Largest Service Network in Industry, Altec SENTRY Web/CD Based Training, Dedicated/Direct Gov't Sales Manager, In-Service Training with Every Order.

**\*This quote does not include City, County, State or Federal taxes.**