



# REP SERVICES, INC.

Experts at Play & Outdoor Spaces

Site Amenities ■ Playground Equipment ■ Safety Surfacing ■ Shade  
Phone: 407.831.9658 Fax: 866.232.8532 E-mail: sales@repsservices.com

E-mail POs and contracts to:  
[contracts@repsservices.com](mailto:contracts@repsservices.com)

CGC1508223 FEIN 59-2978507 Page 1 of 3

## Please mail checks to:

Rep Services, Inc.  
165 W. Jessup Ave.  
Longwood, FL 32750-4146

**Proposed To:** Charlotte County  
514 East Grace Street  
Port Charlotte, FL 33950

**Ship To:** TBD at a later date

**Bill To:** Charlotte County  
514 East Grace Street  
Port Charlotte, FL 33950

**Attn:** Casey Rodman

**Attn:**

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**Project No:** 21623 **Project Name:** Charlotte County - Englewood East Park **Project Contact:** Casey Rodman  
**Proposal No:** 21623.04 **Proposal Name:** Englewood East Park Equipment **Project Location:** 11120 Sunnysdale Ave  
**Proposal Date:** 9/4/2025 **Proposal Expires:** 10/4/2025 **Project County:** Charlotte

**For Questions Contact:** Jason Smith ☎ 407-853-3595 ✉ jason@repsservices.com  
**Consultant:** Scott Brushwood ☎ 727-539-8457 ✉ scott@repsservices.com

**Opt/Rev:** B/2 9/4/25 - JS

**Vendor:** Polygon

**Proj Drawings:** Engr-Permit

603144

Class	Part No	Qty	Description	Unit Price	Disc	Net Price	Ext Price
Shelters	23144R0	2 EA	Polygon Shelter Model: SQR-16 Primary Roof: Multi-Rib Secondary Roof: N/A Number of Columns: 4 Eave Height (UPB): 7.5' Upper Roof Slope: 6/12 Electrical Cutout: 2 Electrical Access: Yes Ornamentation: N/A Lightning Protection: N/A Anchor Bolts Included 2023 Florida Building Code 8th Edition Engineering to comply with HVHZ: N/A	20,051.25	-5.0%	19,048.69	38,097.38

**Discount per the School District of Manatee Co. #26-0041-MR: \$2,005.12**

Product Subtotal: \$38,097.38

Electronic of Signed & Sealed Engineering: \$1,000.00

Freight: Prepaid Ship Method: Best Way FOB: Destination Freight Charge: \$7,344.00

**Polygon Total:** \$46,441.38

**Vendor:** Landscape Structures

**Proj Drawings:** 21623-2-1 2025.1

603149

Class	Part No	Qty	Description	Unit Price	Disc	Net Price	Ext Price
<b>Quantis 5-12</b>							
Ages 5-12 Yrs	QN322404A-001	1 EA	Quantis A.3 DB	36,875.00	-5.0%	35,031.25	35,031.25
Signs	IP182504C-001	1 EA	Welcome Sign Ages 5-12 Years - Direct Bury	475.00	-5.0%	451.25	451.25
<b>Smart Play 2-5</b>							
Ages 2-5 Yrs	SP233077A-001	1 EA	Loft + Fire Station DB	43,645.00	-5.0%	41,462.75	41,462.75
Signs	IP182503A-001	1 EA	Welcome Sign (Isi Provided) - Ages 2-5 Years Direct Bury	0.00	-5.0%	0.00	0.00
Swings	IP174018A-001	2 EA	Belt Seat - Proguard Chains For 8' Beam Height	165.00	-5.0%	156.75	313.50
	IP176038A-001	2 EA	Full Bucket Seat - Proguard Chains For 8' Beam Height	465.00	-5.0%	441.75	883.50
	IP278557A-001	2 EA	Hedra Swing Frame DB Only	4,230.00	-5.0%	4,018.50	8,037.00
	IP281067A-001	1 EA	Hedra Swing Frame Spacer Set	0.00	-5.0%	0.00	0.00

**Discount per the School District of Manatee Co. #26-0041-MR: \$4,535.75**

Product Subtotal: \$86,179.25

Electronic of Signed & Sealed Engineering: \$3,350.00

Freight: Prepaid Ship Method: Best Way FOB: Destination Weight: 5,331 lbs Freight Charge: \$10,125.00

**Landscape Structures Total:** \$99,654.25

**Vendor:** LSI SkyWays

**Proj Drawings:** 21623-2-1 2025.1

603154

Class	Part No	Qty	Description	Unit Price	Disc	Net Price	Ext Price
<b>SP 2-5</b>							
Custom	CP040198	1 EA	Skyways Hip 35x35x16 W/ Rr - 4 Columns + 1 Hdpe Top / 35' X 35' W/ 16' Entry / Rapid Release Included	25,975.00	-5.0%	24,676.25	24,676.25

<b>Discount per the School District of Manatee Co. #26-0041-MR: \$1,298.75</b>			Product Subtotal:	\$24,676.25
			Electronic of Signed & Sealed Engineering:	\$2,050.00
Freight: Prepaid    Ship Method: Best Way    FOB: Destination    Freight Charge:				\$4,617.00
			<b>LSI SkyWays Total:</b>	\$31,343.25

<b>Vendor:</b> Engineered Wood Fiber supplied by Rep Services	<b>Proj Drawings:</b> 21623-1-1 2025.1	602497
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Class	Part No	Qty	Description	Unit Price	Disc	Net Price	Ext Price
Surfacing	EWF-CHARLOTTE COUNTY	85 EA	Engineered Wood Flber	64.00	-5.0%	60.80	5,168.00

<b>Discount per the School District of Manatee Co. #26-0041-MR: \$272.00</b>			Freight: Prepaid    Ship Method: Best Way    FOB: Destination    Freight Charge:	Included
			<b>Engineered Wood Fiber supplied by Rep Services Total:</b>	\$5,168.00

<b>Vendor:</b> RSI Surfacing Vendor	<b>Proj Drawings:</b> 21623-1-1 2025.1	602498
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Class	Part No	Qty	Description	Unit Price	Net Price	Ext Price
Surfacing	PIP	1 LT	DuraPlay Safety Surfacing System 1,860 sf at 7' CFH Includes 52' of turndown into EWF	45,644.82	45,644.82	45,644.82

			Freight: Prepaid    Ship Method: Best Way    FOB: Destination    Freight Charge:	Included
			<b>RSI Surfacing Vendor Total:</b>	\$45,644.82

<b>Vendor:</b> Surety	<b>Proj Drawings:</b>	606442
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Class	Part No	Qty	Description	Unit Price	Net Price	Ext Price
Miscellaneous	BOND	1 EA	Payment and Performance Bonds	7,045.00	7,045.00	7,045.00

			<b>Surety Total:</b>	\$7,045.00
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**General Terms of Sale and Proposal Summary**

Consolidated Invoice Required			<b>Product:</b>	\$213,210.70
			<b>Freight:</b>	\$22,086.00
			<b>Proposal Total:</b>	\$235,296.70

**Notes**

Poligon pricing is per the School District of Manatee County Contract #21-0053-MR. Installation is limited to 85% of product price, before freight. (Installation does not include site prep, slabs, footings or engineering).

Imulch of Florida pricing is per the School District of Manatee County Contract #21-0053-MR. Installation is by quote only.

Landscape Structures' SkyWays pricing is per the School District of Manatee County Contract #21-0053-MR. Installation is limited to 85% of product price, before freight. (Installation does not include site prep, slabs, footings or engineering).

Landscape Structures pricing is per the School District of Manatee County Contract #21-0053-MR. Installation is limited to 85% of product price, before freight. (Installation does not include site prep, slabs, footings or engineering).

**Basis of Proposal:**  
Our offer is based upon Rep Services design 21623-1-2 2025.1 and is for equipment only. Offloading and installation are both by others.

If a owner controlled insurance program (OCIP) is required, add 2% to the proposal total.

Also, please be aware that we generate separate invoices for product at the time of delivery, then we invoice for installation upon completion. This is the customary approach in construction and eliminates sales tax on installation services. If your project should include products from multiple manufacturers, be advised that the products will be invoiced separately.

**Estimated project completion schedule**  
*(This schedule starts when all needed information to direct engineering has been gathered.)*  
8 Weeks: Engineering  
4 Weeks: Permitting/Submittal Approval  
12 Weeks Longest manufacturing lead time. (Typical for scheduling.)  
1 Week Shipping  
25 Weeks TOTAL  
*Note that RSI is committed to do all it can to meet the needs of your project.*

**Landscape Structures:**  
Color selection to be made at time of color submittal approval

**SkyWays Shade by LSI:**  
SkyWays units are designed to meet 2023 Florida Building Code 8th Edition and ASCE 7-22.

Note that the fabric is to be removed by the owner should winds exceed 75MPH. Fabric should be removed in the event of a hurricane.

The high-density polyethylene fabric is flame retardant conforming to NFPA 701 and ASTM E84 per FBC 3105.3.1. Color selection to be made at time of color submittal approval.

Poligon by PorterCorp:

- Porter units are designed to meet 2023 Florida Building Code 8th Edition.
- Please provide Building Department permit application requirements including Risk Category.
- The following certificates are available:
  - Miami-Dade County Certificate of Competency No. 23-0915.11
  - PCI (Powder Coating Institute) 4000 Certified
  - American Institute of steel construction quality management systems certified
- Four sets of signed and sealed drawings and calc books for building permitting will be provided. If additional sets of drawings and calc books are required, additional fees will apply.

Electrical Cutout: Selections to be made at time of electrical cut out submittal approval

Color Selection:

To be made at time of color submittal approval  
Can find standard roofing and frame color selections here: <https://poligon.com/shelter-option/frame-roof-colors/>  
Non-Standard colors and finishes are available at an additional charge

Warranty

The 10-year limited warranty excludes buildings erected at sites where salt air, corrosive environment, high humidity, or sprinkler systems come in contact with the shelter.  
Failure to maintain the finished system with annual touch-ups and documented maintenance procedures will void the limited warranty.  
See Poligon warranty document for full details and terms.

Engineered Wood Fiber:

- Rough Grade: To be established by others
- Product: Made from 100% wood fibers cut to one-to-two-inch lengths.
  - \*\*\* IPEMA CERTIFIED ASTM F1292-13 Standard Specification for Impact Attenuation of Surface Systems Under and Around Playground Equipment and ASTM F2075-10a Standard Specification for Engineered Wood Fiber for Use as a Playground Safety Surface Under and Around Playground Equipment.
  - \*\*\* This is a natural product. Particle size, texture and color may vary from a tan to a dark brown due to the natural conditions of the environment.
  - This proposal is for Engineered Wood Fiber playground surfacing delivered to the site
- Installation: Owner or Owner's contractor is responsible for:
  - Drainage is extremely important to the long-term performance of your playground surfacing. A minimum of a 12" depth of surfacing material must be always maintained.
  - NOTE: Installation scopes do not include fall height testing

Freight prices are subject to an energy/fuel surcharge if implemented between the time of quote and placement of order.

Time Limitations Holding Prices Firm:

Orders are shipped within our manufacturer's standard lead times. Requests for delayed shipping may result in additional costs due to increases in freight, material costs or other factors. To secure the prices on this proposal, the offer must be accepted prior to the expiration date noted.

If, during the performance of this contract, the price of a product increases 3% or more as documented by factory quotes, invoices or receipts to contractor (Rep Services, Inc.) from the date of the contract signing the price of shall be equitably adjusted by an amount reasonably necessary to cover such price increases. Where the delivery of a product is delayed, through no fault of contractor (RSI) as a result of the shortage or unavailability of a product, contractor (RSI) shall not be liable for any additional costs or damages associated with such delay(s).

The undersigned warrants that he/she is an authorized representative of Charlotte County noted and has the requisite authority to bind Charlotte County and/o principal.

Accepted By:  
Charlotte County

Company Name	Authorized By	Printed Name	Date
As Its: _____	(Title)		