



CHARLOTTE COUNTY BOARD OF COMMISSIONERS
RFP #20250392
FLORIDA STATE LOBBYIST
TABULATION SHEET

	I	II	III	IV	V	VI	TOTAL
	10	15	20	15	20	20	100
	Total	Total	Total	Total	Total	Total	
Carlton Fields	4.7	8.7	13.7	9.3	14.7	19.0	70.1
Jones Walker	7.0	10.3	17.0	12.0	14.7	16.3	77.3
The Southern Group of Florida	7.0	13.7	18.3	14.3	17.0	17.3	87.6

Categories:

I. List of Clients

II. References


III. Qualifications of Firm, Teams/Lead

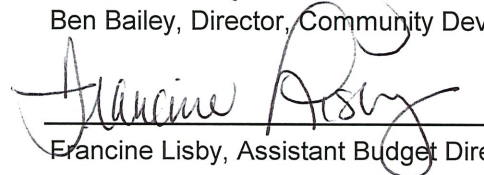
IV. Experience of Firm w/Clients

V. Ability to Meet County Needs

VI. Cost


Eve Sweeting, Legislative Manager, Administration


Ben Bailey, Director, Community Development


Francine Lisby, Assistant Budget Director, Budget and Administrative Services

Dated: 07/16/25



CHARLOTTE COUNTY BOARD OF COMMISSIONERS
RFP 20250392
FLORIDA STATE LOBBYIST
SHORTLISTING

Eve Sweeting

Ben Bailey

Francine Lisby


Committee Average

CATEGORY I						
Carlton Fields	2		7		5	4.7
Jones Walker	5		9		7	7.0
The Southern Group	5		7		9	7.0
CATEGORY II						
Carlton Fields	5		10		11	8.7
Jones Walker	8		12		11	10.3
The Southern Group	15		12		14	13.7
CATEGORY III						
Carlton Fields	10		15		16	13.7
Jones Walker	18		17		16	17.0
The Southern Group	20		17		18	18.3
CATEGORY IV						
Carlton Fields	7		11		10	9.3
Jones Walker	12		13		11	12.0
The Southern Group	15		14		14	14.3
CATEGORY V						
Carlton Fields	15		15		14	14.7
Jones Walker	13		16		15	14.7
The Southern Group	18		16		17	17.0
CATEGORY VI						
Carlton Fields	20		18		19	19.0
Jones Walker	15		16		18	16.3
The Southern Group	18		16		18	17.3

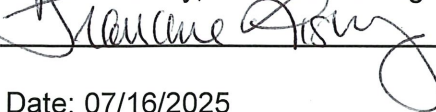
Eve Sweeting, Legislative Manager, Administration



Ben Bailey, Director, Community Development



Francine Lisby, Assistant Budget Director, Budget and Administrative Services



Date: 07/16/2025

**FIRMS SUBMITTING PROPOSALS FOR RFP 20250392
FLORIDA STATE LOBBYIST**

Kari Hebrank
Carlton Fields, PA
215 S. Monroe Street, Unit #500
Tallahassee, FL 32301
Phone 850-513-3607
khebrank@carltonfields.com

H. French Brown IV
Jones Walker, LLP
106 East College Avenue,
Tallahassee, FL 32301
Phone 850-214-5075
fbrown@joneswalker.com

Adria Cavany
The Southern Group of Florida, Inc.
123 S. Adams Street
Tallahassee, FL 32301
Phone 813-597-6957
cavany@tsgsupportservices.com

Professional Services Committee Members:

Eve Sweeting, Legislative Manager, Administration
Ben Bailey, Director, Community Development
Francine Lisby, Assistant Budget Director, Budget and Administrative Services