

Charlotte Harbor Event & Conference Center Room Rental Rates

SPACE	Time of Year	Full Day Rate (Non-Profit)	Full Day Rate (Commercial)	% Increase
Hall A	April 1 - Sept. 30	\$ 995.00	\$ 1,180.00	5%
	Oct. 1 - March 31	\$ 1,040.00	\$ 1,240.00	5%
Hall B	April 1 - Sept. 30	\$ 995.00	\$ 1,180.00	5%
	Oct. 1 - March 31	\$ 1,040.00	\$ 1,240.00	5%
Hall C	April 1 - Sept. 30	\$ 1,025.00	\$ 1,220.00	5%
	Oct. 1 - March 31	\$ 1,070.00	\$ 1,280.00	5%
Hall AB	April 1 - Sept. 30	\$ 1,495.00	\$ 1,785.00	5%
	Oct. 1 - March 31	\$ 1,540.00	\$ 1,845.00	5%
Hall BC	April 1 - Sept. 30	\$ 1,535.00	\$ 1,835.00	5%
	Oct. 1 - March 31	\$ 1,580.00	\$ 1,895.00	5%
Hall ABC	April 1 - Sept. 30	\$ 2,195.00	\$ 2,445.00	5%
	Oct. 1 - March 31	\$ 2,235.00	\$ 2,505.00	5%
Single Mtg Room	Annual	\$ 205.00	\$ 240.00	10%
Double Mtg. Room	Annual	\$ 335.00	\$ 390.00	10%
Concourse	Annual	\$ 220.00	\$ 220.00	5%
Great Lawn Only	Annual	\$ 550.00	\$ 550.00	5%
Great Lawn-Part of Rent	Annual	\$ 275.00	\$ 275.00	5%
Parking Lot Only	Annual	\$ 525.00	\$ 575.00	5%
Parking Lot-Part of Rental	Annual	\$ 230.00	\$ 305.00	5%
Star Dressing Room	Annual	\$ 45.00	\$ 45.00	5%
Group Dressing Room	Annual	\$ 65.00	\$ 65.00	5%

An approximate 5% increase is proposed for all spaces except Meeting Rooms.

Meeting Rooms are priced low, so proposed increase of those by 10%

All Rental Rates are per-day.

Normal operating hours are 8am-12am. Rental times outside of these times are subject to additional 5%

Dressing Room rental are complimentary pending overall rental amount and at management discretion

Holiday Rentals are subject to additional 5%

A 10% Administrative Fee will be added to the Room Rental for events
requiring excessive labor or equipment. Determined by management discretion.

The Event Center had a rate increase on October 1, 2022. The previous increase was on December 1, 2021. We will continue to use the dynamic pricing model of "In-Season and "Non-Season" rates. Also charge higher for Hall C with water views compared to Hall A & B. Management proposes a slightly higher rent for October through March compared to April through September for Hall rental rates. Meeting Rooms and other event spaces will have only 1 rate year-round. Finally, to compensate for labor needs, events that take place before 8am and after 12am or on designated holidays, will incur a 5% increase on the posted rental rate.

Charlotte Harbor Event & Conference Center Equipment & Service Rates

Item	Rate	Comments
Staging & Risers		
4'x8' Stage Piece	\$ 25.00	Stage is Labor intensive, cover set-up and break down, & storage
Riser Stage 12'x24'x24"	\$ 100.00	For presentations, speaker
Up to 16' x 24' Stage	\$ 300.00	Stage is Labor intensive, cover set-up and break down, & storage
Up to 20' x 40' Stage	\$ 400.00	Stage is Labor intensive, cover set-up and break down, & storage
Up to 32' x 40' Stage	\$ 600.00	Stage is Labor intensive, cover set-up and break down, & storage
Up to 64' x 40' Stage	\$ 1,000.00	Stage is Labor intensive, cover set-up and break down, & storage
3' x 8' Riser Piece	\$ 12.00	Risers for small stages, drum risers and generally 16"-24" in height
Tiered Riser Seating	\$ 3.00	Charged per chair (ex 250 chairs on risers = \$750.00)

Dance Floor		
16' x 16'	\$ 250.00	Used Mainly in Meeting Rooms (New dance floor in future CIP)
20' x 20'	\$ 500.00	Small increase - labor intensive (New dance floor in future CIP)
24' x 24'	\$ 650.00	Small increase - labor intensive (New dance floor in future CIP)
Other size	Call for Rate	can create different sizes in 3' increments

Pipe & Drape		
Pipe & Drape section	\$ 10.00	Charge per 10' section rather than linear foot (Black & White Curtain available)
10'x10' Booth w/ dressed table	\$ 50.00	10' x 10' booth with skirted table & 2 chairs. (Black & White Curtain available)

Insurance		
Hazard Class 1 - \$1,000,000	\$ 200.00	Provided through Marsh - SMG provider - up to 100 attendance
Hazard Class 1 - \$1,000,000	\$ 285.00	Provided through Marsh - SMG provider - 101-200 attendance
Hazard Class 1 - \$1,000,000	\$ 370.00	Provided through Marsh - SMG provider - 201-350 attendance

All Audio-Visual Equipment provided through Harmon's Service Agreement

Meeting Room Equipment & Supplies		
Garment Rack	\$ 10.00	Rolling rack - 4 available.
Rope & Stanchion	\$ 5.00	Generally used for security, charge when used by client for set-up purposes
Bike Rack	\$ 10.00	Generally used for security, charge when used by client for set-up purposes
Dry Erase/Cork Board	\$ 30.00	Includes markers and eraser
Photo Copies B&W	\$ 0.20	Black & white only
Photo Copies Color	\$ 0.55	Color Copies
30" Cocktail/Hi-Boy	\$ 5.00	Generally included, but charged at management discretion
6' x 18" Classroom Table	\$ 5.00	Generally included, but charged at management discretion
6' x 30" Table	\$ 5.00	Generally included, but charged at management discretion
8' x 30" Table	\$ 5.00	Generally included, but charged at management discretion
6' Banquet Round	\$ 5.00	Generally included, but charged at management discretion
Table Cloth	\$ 5.00	Charged for non-food purposes. White only
Table Skirt	\$ 5.00	Charged for non-food purposes (Black or White)
Vendor Table (cloth & Skirt)	\$ 15.00	Generally included, but charged at management discretion

Building Services		
House Electric	\$ 25.00	In set locations for 8x10 or 10x10 booths
25' Power Cord	\$ 10.00	25'
Exterior Power Drop	\$ 50.00	110 V at designated locations
Shore Power	\$ 50.00	Power for buses/RVs at back dock
Show Power	\$ 250.00	3 phase power connections
Wired Data Connection	\$ 75.00	Designated ports available
Conference Phone	\$ 75.00	
Water Connection	\$ 30.00	Water connection at designated floor boxes (internal and external)
Water Fill & Drain	Call for Rates	Mainly used for small pools, jacuzzi, etc.

Special Services		
Gossamer	\$ 600.00	Basic pattern, does not include any lighting effects - 1 Hall
Gossamer W/ Lights	\$ 950.00	Basic Pattern with 12 lights - 1 Hall
Deluxe Gossamer	\$ 850.00	Upgraded pattern, does not include any lighting effects - 1 Hall
Deluxe Gossamer w/ Lights	\$ 1,200.00	Upgraded pattern with 12 lights - 1 Hall
Stage Wash	\$ 250.00	Designated locations - for stage or risers
Deluxe Stage Wash	\$ 450.00	For larger area - more than podium area.
Lighting Enhancement	\$ 50.00	Spot lighting of specific areas - per area charge
Dumpster Charge	TBD	Varies depending on size and weight for disposal
Banner Hanging	\$ 50.00	Charge is per banner due to labor and lift usage
Building Clean-up Fee	TBD	Charged for events that leave excessive trash and mess after event

Labor Rates		
Forklift & Operator	\$ 150.00	4 hour rate, includes an operator
Scissor Lift & Operator	\$ 150.00	4 hour rate, includes an operator
Staff Labor (8am-5pm)	\$ 30.00	Hourly rate
Staff Labor (5pm-12am)	\$ 40.00	Hourly rate
Holiday Labor (8am-12am)	\$ 50.00	Hourly rate
Security - Unarmed	\$ 32.00	Hourly rate
Police Officer	\$60 - \$80	Hourly rate
County Sheriff	\$70 - \$90	Hourly rate
Paramedic	Call for Rate	Call For Rate
Event Service Staff	\$ 20.00	Hourly rate

2025 Rental Rate Venue Comparison

	Bradenton Area Convention Center Gulf Islands Center	Osceola Heritage Park Hall A	Pembroke Pines Center Great Hall	Prime F. Osborn Convention Center Ballroom- North/South	Florence Center South Carolina Main Ballroom	Wilmington NC Convention Center Grand Ballroom	CHECC (current) Hibiscus Hall	CHECC (proposed) Three Halls
Total Square Feet	32,400	21,750	23,402	10,140	21,477	11,800	19,848	19,848
Commercial (day)	\$3,200	\$3,150	\$3,500	\$2,650	\$3,950	\$5,000	\$2,350	\$2,475
Price per sq ft	\$0.10	\$0.14	\$0.15	\$0.26	\$0.18	\$0.42	\$0.12	\$0.12
Non Profit (day)	N/A	N/A	\$3,000	N/A	N/A	N/A	\$2,100	\$2,200
Price per sq ft	N/A	N/A	\$0.13	N/A	N/A	N/A	\$0.11	\$0.11

	Bradenton Area Convention Center Anna Maria Room	Osceola Heritage Park Meeting Room St. Cloud Rm A	Pembroke Pines Center Meeting Room	Prime F. Osborn Convention Center Meeting Room 102	Florence Center South Carolina Meeting Room	Wilmington NC Convention Center Meeting Room	CHECC (current) Meeting Room	CHECC (proposed) Meeting Room
Total Square Feet	1,701	1,680	1,200	2,989	1,908	2,340	1,786	1,786
Commercial (day)	\$650	\$525	\$300	\$875	\$800	\$1,000	\$355	\$390
Price per sq ft	\$0.38	\$0.31	\$0.25	\$0.29	\$0.42	\$0.43	\$0.20	\$0.22
Non Profit (day)	N/A	N/A	\$270	N/A	N/A	N/A	\$305	\$335
Price per sq ft	N/A	N/A	\$0.23	N/A	N/A	N/A	\$0.17	\$0.19