

November 18, 2025

Mr. Donnie Finkelstein, Fleet Manager
Charlotte County Fire and EMS
26581 Airport Road
Punta Gorda, FL 33982

We are pleased to provide you with the following pricing, shop order, and chassis specifications for the purchase of three (3) new 2027 Freightliner M2 std. 2 door cabs with Custom AEV Type I Ambulance module. Pricing is based on purchasing these units from the Florida Sheriffs Contract FSA25-VEF19.0, Fire & Rescue Vehicles, Boats, and Equipment, Type I Ambulance: 4x2 Wheel Drive (4x4 Option), Medium Duty, Diesel Engine (Gas Engine Option), 204, ETR/AEV Freightliner, Freightliner M2, N/A.

PRICING:

- FSA25-VEF19.0, Fire & Rescue Vehicles, Boats, and Equipment..... \$320,107.00
- Upgrades to chassis and module to Charlotte County Specifications \$173,693.00
- Total price per unit \$493,800.00
- Total price for three (3) units \$1,481,400.00
- Include in above price: Your present graphics/chevron layout, Stryker Power Load, (attached), Stryker Power Pro 2 High Configure cot, Ferno monitor bracket LP15, ETR trash can/holder, FLIR K2 camera and Activtek Induct 500 Active Pure Technology.
- Above price is good for 30 days
- Terms: Payment in full is due upon delivery of each unit. Upon payment, ETR, L.L.C. shall furnish the County a "Statement of Origin" or the necessary validated documents required for title application.

Sincerely,

Scot Lucas
Director of Sales