

A large, stylized logo featuring a yellow sun with rays on the left, a green leaf on the right, and a blue wavy line at the bottom. The text "SALES TAX Fiscal Update" is centered over the sun and leaf.

SALES TAX Fiscal Update

November 12, 2025



CHARLOTTE COUNTY
FLORIDA

Agenda

- Impact Fee Revenue
- 2020 Sales Tax Update
- 2020 Sales Tax Project Budgets
- 2014 Sales Tax Update

Impact Fee Revenue



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Impact Fees

Impact fees may only be used to fund capital improvements or infrastructure needed to serve new development, such as roads, parks, public safety facilities, or utilities that have a life expectancy of at least five years. These funds cannot be used for maintenance, operations, or existing deficiencies, and must be earmarked for the specific purpose for which the fee was collected.

Impact Fee Study

- Staff prepared Request for Proposals (RFP)
 - RFP published 8-27-2025
 - RFP closed 9-25-2025
- Shortlisting meeting 10-16-2025
 - BCC acceptance of rankings 11-12-2025
 - Negotiations to begin immediately after
- Proposed budget \$150,000 $\pm$

Impact Fee Study

Proposed Timeline

- January 2026 – Accept contract
- January 2026 – Kickoff meeting w/ Consultants
- February-July 2026 – Consultant creates study using local data & analysis
- July-October 2026 – Public outreach & discussions/workshops with BCC
- TBD – Required Public Hearings

Impact Fees

	FY25* Collection	FY26 Projected	FY27 Projected	FY28 Projected	FY29 Projected	FY30 Projected	FY31 Projected
Transportation	18,781,563	17,376,992	17,376,992	17,376,992	17,376,992	17,376,992	17,376,992
Public Buildings	881,672	1,183,979	1,183,979	1,183,979	1,183,979	1,183,979	1,183,979
Library	45,492	77,528	77,528	77,528	77,528	77,528	77,528
Fire/EMS	881,035	1,240,038	1,240,038	1,240,038	1,240,038	1,240,038	1,240,038
Sheriff	1,482,993	1,963,670	1,963,670	1,963,670	1,963,670	1,963,670	1,963,670
Parks	912,382	1,281,059	1,281,059	1,281,059	1,281,059	1,281,059	1,281,059
	22,985,137	23,123,266	23,123,266	23,123,266	23,123,266	23,123,266	23,123,266
Gen Gov	2,720,581	3,782,604	3,782,604	3,782,604	3,782,604	3,782,604	3,782,604

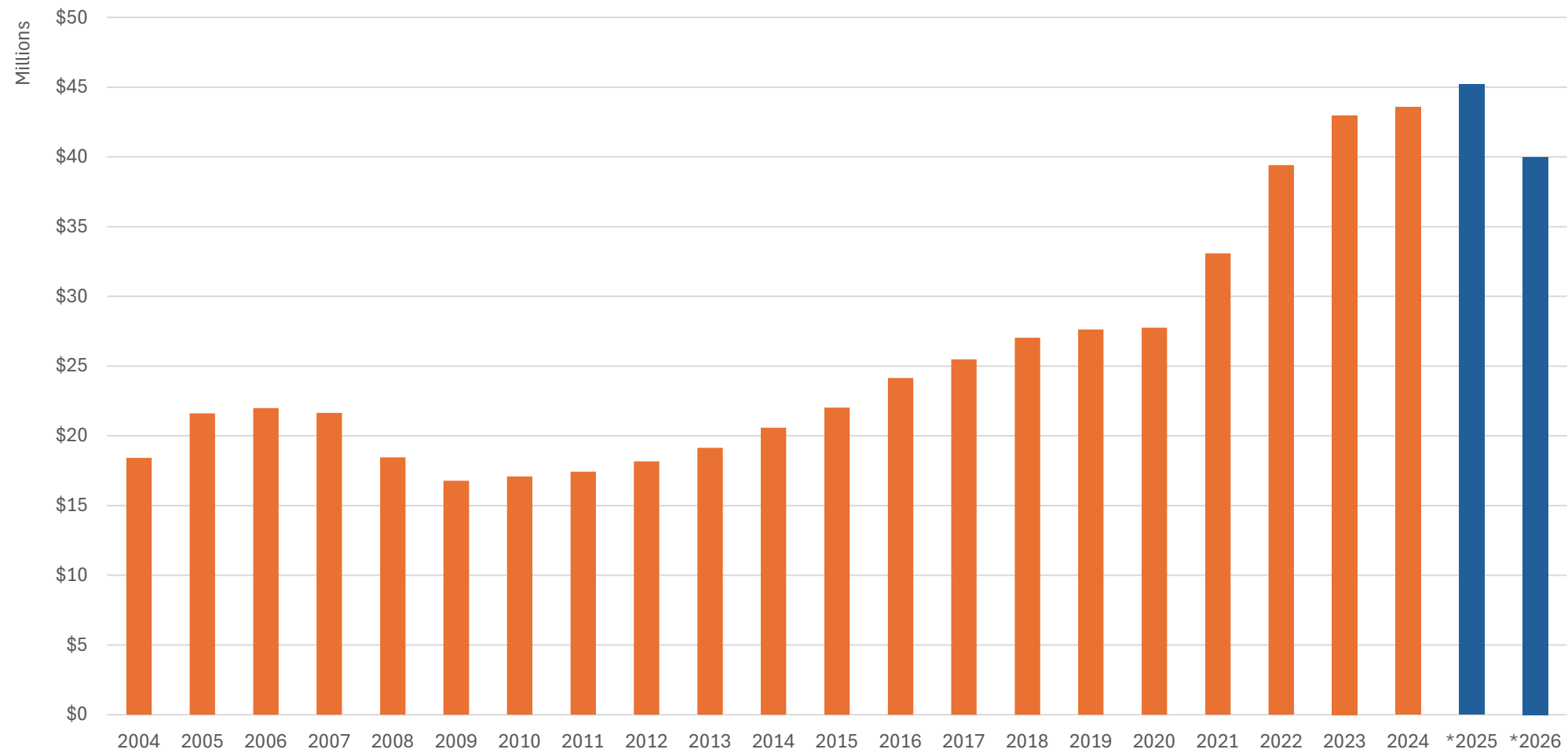
**FY25 unaudited actuals*

2020 Sales Tax Update



CHARLOTTE COUNTY
FLORIDA

Sales Tax Revenue



Sales Tax Revenue

Actual Revenue (Jan 2021 - Oct 2025)	196,129,504
Projected (Nov 2025 - Dec 2026)	48,084,674
Total Projected Revenue	244,214,178

2020 Sales Tax Projects

(Thousands)

Project Name	2020 Sales Tax Budget	Funds Needed	Adjusted Sales Tax Funding
Infrastructure and Utilities			
Edgewater/Flamingo Phase 4 (construction)	30,412	0	30,412
Harborview - Melbourne to I75	18,725	0	18,725
Water Quality Infrastructure	3,711	0	3,711
- Lake View Midway Water Quality Project	3,289	0	3,289
Family Services Complex Phase 2 (in closeout)	10,040	(261)	9,779
South County Annex Replacement	11,757	TBD	11,757
Public Safety			
New Fire Station 17	5,690	5,670	11,360
Fire Station 3 Replacement	6,054	3,980	10,034
Fire Station 6 Replacement	4,500	5,560	10,060
Airport Rescue Firefighting Training Ph2 (Complete)	5,155	0	5,155
Radio Management Warehouse	806	694	1,500
Sheriff Admin/911 Hardened	45,000	0	45,000
Sheriff District 4 Training Complex	13,319	0	13,319
Sheriff District 2 Murdock	5,939	5,761	11,700
Supervisor of Elections Warehouse Sheriff	3,500	0	3,500
Schools			
Charlotte Co. Public Schools Security Upgrades (Complete)	5,000	0	5,000
Quality of Life			
Port Charlotte Beach Recreation Center	23,300	0	23,300
Port Charlotte Beach Pool	8,200	0	8,200
GC Herring Park Phase 1	2,591	2,091	4,682
Wm R. Gaines Jr. VMP Phase 2	1,750	1,536	3,286
Regional Bicycle-Pedestrian Trails	6,000	0	6,000
Committed Project Totals	214,738	25,031	239,769

Reflects 2020 Sales Tax funding only.

Additional funding from other sources is not included.

2020 Sales Tax Projects

(Thousands)

Project Name	2020 Sales Tax Budget	Funds Needed	Adjusted Sales Tax Funding	Uncommitted (Tier 2)
Uncommitted 2020 Sales Tax (Tier 2)				
Water Quality Infrastructure	0	0	0	3,000
Edgewater/Midway to Collingswood Phase 3	0	0	0	10,000
Library Renovation	0	0	0	1,258
Sports Parks Renovation	0	0	0	7,156
Uncommitted Project Totals	0	0	0	21,414

Reflects 2020 Sales Tax funding only.

Additional funding from other sources is not included.

2014 Sales Tax Update



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2014 Sales Tax Update

(Thousands)

2014 Sales Tax Funding	Amount
Revenue	172,952
Completed Projects	94,260
Committed Projects	42,859
Committed Project Total	137,119
Uncommitted Balance	35,833

Questions?



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