



80 Shire Trail
Bozeman, MT 59718
406.924.8100

In partnership with:



PROPOSAL

Date:	9/8/2025
Quote #	2959485000050198196
RFQ #	
Contract #	032824-CER



Sourcewell Member

Charlotte County Fire and EMS
26571 Airport Rd.
Punta Gorda, FL 33982
941-833-5600

SELLING DEALER INFO:

Acela Truck Company
Jeramey May
80 Shire Trail
Bozeman, MT 59718
(406) 924-8100

Vehicle(s) FOB:

QTY	WEST-MARK PART #	DESCRIPTION	LIST PRICE	DISCOUNT	PRICE (EACH)
1	ACMONT6X6-C7	ACELA MONTERRA	\$193,272.00	24.00%	\$146,886.72
		0	\$0.00	24.00%	\$0.00
1		OPTIONS & UPGRADES	\$322,228.00	24.00%	\$244,893.28
1		SALES TAX (IF QUOTED)			\$0.00
1		DELIVERY (IF QUOTED)			\$8,500.00

TOTAL:	\$400,280.00
TOTAL VEHICLE QTY:	2
GRAND TOTAL:	\$800,560.00

ABOVE PRICING DOES NOT INCLUDE ANY SALES TAX. IF SALES TAX IS APPLICABLE IT WILL BE ADDED AT TIME OF INVOICE.

Above pricing meets or exceeds applicable pricing discounts under West-Mark's Sourcewell contract # listed above.
Pricing is good for 30 days.
Current standard delivery is 550 ARO
See attached specifications for full description of offer.

COMMENTS:

Thank you for your consideration of our offer.



P.O. BOX 100
Ceres, California 95307
Phone (209) 537-4747
Fax (209) 537-1753

September 6, 2024

To whom it may concern,

West-Mark is a trailer manufacturer and truck body upfitter. We also have several partners in industry with whom we work with that manufacture various trailer types and/or who upfit truck bodies of varying types. Their products are listed on our Sourcewell contracts. We work with these partners to collectively support customers who wish to leverage our Sourcewell contracts to procure trucks and trailers offered through these contracts. Some of these partners have a dealer network. West-Mark works with these partners and their dealer network to sell products through our Sourcewell contracts as an extension of West-Mark's reach into the marketplace. All pricing offered through these third parties is structured by our Sourcewell contracts and is reviewed by West-Mark. Although West-Mark does not currently have a dealer network of its own, our proposal to Sourcewell stated that we work with our partners and their dealer network to service customers through our contract.

The below manufacturers and truck body upfitters are currently working with West-Mark and have the authority to offer products under our Sourcewell contracts, either directly, or through their dealer network.

Acela Truck Company
Hi-Vac Corporation
Interstate Truck Bodies, Inc.
Trail-Eze, Inc.

Steve Buckner Jr.
Director of Government Sales
sbucknerjr@west-mark.com
Cell: (209) 402-7779



80 Shire Trail
Bozeman, MT. 59718
(406) 924-3535 (800) 940-0540

QUOTE

2959485000050198196

Contact
Charlotte County Florida Fire/EMS

Sales Person Jeramey May

Quote Creation Date Jan 27, 2025 02:05 PM
Quote Valid Until Sep 30, 2025
Estimated Delivery Date 18 Months ARO
Paint Code

Item & Description

1100 - 6x6 Acela Monterra GL Chassis Cab (SWB)

1039 - GVWR 44,650 Lbs. (20,253 kg) Package - 6x6

Front GAWR: 13,000 lbs. (5,897 kg), Int. GAWR: 16,661 lbs.
(7,557 kg), Rear GAWR: 16,661 lbs. (7,557 kg), GCWR: 65,650 lbs.
(29,778 kg)

1036 - Deep Water Fording Kit (6x6)

Increases water fording capabilities from 30 inches (762 mm) to 50 inches (1,168 mm) -
6x6 Chassis

1053 - Safety-Style Cab Entry Steps

Includes MSHA-compliant exterior entry steps

1037 - Back-Up Alarm

Includes 100db waterproof commercial back-up alarm (temporary-mounted for custom
body placement).

1057 - Back-Up Camera System

Includes infrared commercial back-up camera, 70-feet of cable, 6.2-
inch monitor (temporary-mounted for custom body placement).

1047 - Upfitter Auxiliary Dash Switch Pre-Wire

Provides eight (8) backlit rubber push buttons on instrument panel, each
programmable to On/Off or Momentary action, customizable legends. Remote 12VDC
power module is pre-wired with three (3) 20A and five (5) 10A fused relay outputs.

1062 - Custom Exterior Paint Color

Match cab paint color to customer specification.

1017 - PIAA Driving Lights

Includes (2) PIAA LP550 5-3/16-Inch Round LED Driving Light Lamps, Mounted in
Bumper. Requires Option 1047, Upfitter Auxiliary Switches

1096 - Whelen NFPA Lighting Package Chrome

Whelen NFPA -1901 Compliant warning light/siren/Chevron package, light bar frame
and surface- mount light bezels (detailed list on specification). Chrome Bezels

1056 - NMO-Style 2-Way Radio Antenna Mount, Pre-Wired

Includes NMO-style antenna base installed on cab roof, non-terminated RG58 cables
run to dash area. Priced each.

1048 - Front License Plate Bracket

License plate bracket permanently mounted to front grille.

Item & Description

1148 - Custom High Water/Flood Rescue Body (6x6)

Custom 20' x 8.5' aluminum high-water/flood rescue body with integrated stairs, safety railings and gates, fold-down aluminum seating, LED area and step lighting, non-skid floor, rear removeable safety rails, six (6) flush-mounted 2,000 Lb.-rated D-ring tie-downs, vertical exhaust, spare tire rack delete, tuck-away-style 3,000 Lb. liftgate with 60" x 84" aluminum platform, galvanized frame, remote-mounted pump, side- and remote-mount controls, LED DOT lighting, Approximately 26 passenger capacity, maximum four (4) wheelchair tie-down positions (optional)

1220 - Canopy, Stationary, Hardtop, 6x6

Custom Canopy with Hardtop and canvas sides and strip lighting mounting to roof. See spec for description. 3/16" Aluminum - Specific Roof Height Required - default 76"

1094 - Flood Rescue Body Paint

Paint body to customer specification

1193 - FireTech/HiViz Standard Scene Light Package

(4) FireTech Guardian Junior Scene Lights, Two (2) Each, Upper Street and Curb Sides (Designate Black or Chrome Bezels),

(2) WL-X-5 (Black) Scene Lights on Upper Rear of Body

1215 - Light Package, Under Body, Tecniq E10 x 8

Eight (8) Tecniq E10 under body lights, switched in the cab (total of 8 lights)

1216 - Brow Light Package, Fire Tech 46", Black, Mounted

Fire Tech - 46" Brow Light 36 LEDS, 19,008 LM Spot/Flood/Scene with L- Shaped Mounting Kit

1200 - Kussmaul 120V/15A Battery Charger with Auto-Eject (Yellow Housing), Mounted Driver Side of Cab

Kussmaul 120V/15A Weatherproof Auto Eject 24V Battery Charge Controller Kit with LED Charge Indicator, Cab Mounted, Driver Side, Yellow Housing

1049 - Center Passenger Seat

Includes standard center seat and seat belt. Air-ride seats not available for center seating position.

1240 - Secondary Camera

Additional camera in body, facing rearward. Dash mounted switch allows operator to toggle between primary (reverse) camera and secondary (body) camera

1232 - 950 Gallon Slip-In Unit - 6x6 HWFR

1069 - Front Winch

Includes front-mounted Sherpa "Steed" 17,000 lb. winch with 6.6HP motor coupled with a 3-stage planetary gearbox. Winch has 90-feet of synthetic rope and aluminum hawse, wireless remote control, neoprene cover and 5-year manufacturer's warranty. Custom winch housing attaches to forward shackle mounting points.

10861 - Spare Tire, Complete

Spare Tire with powder coated wheel face, new CTIS valve and stem, all new hardware.

1050 - Custom Feature on Monterra

Graphics Package

1050 - Custom Feature on Monterra

Install Intercom System

1050 - Custom Feature on Monterra

Install Radios

1050 - Custom Feature on Monterra

Interior Blue Lights

1050 - Custom Feature on Monterra

Front under seat storage box

Item & Description

1050 - Custom Feature on Monterra

Class 3 hitch rated to 5,000lb trailer and 300lb tongue weight

1109 - On-Site Monterra Training

One Day On-Site Training with Acela Technical Trainer - Up to 40 Participants

Shipping and Handling outbound - Shipping and Handling

Subtotal \$400,280.00

QTY 2

Total \$ 800,560.00

NOTES :

Terms & Conditions: This Quotation is subject to all terms and conditions found at www.acelatruck.com/terms
(800) 940-0540 | Acela Truck Company | www.acelatruck.com