

# **Michael P. Mansfield**

Charlotte County Habitat for Humanity  
1750 Manzana Avenue  
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## **Professional**

Highly organized, accomplished and adaptable individual with proven work ethic and consistent success in business. Strengths, capabilities, and performance highlights include:

- A valuable blend of very strong business development; sales, customer and community relations, daily business operations, sales management, staff management and leadership skills.
- A work history highlighted by superior references, awards and performance.
- A proven ability to “think on my feet” and handle a wide array of needs and issues.

## **Experience:**

### **Charlotte County Habitat for Humanity**

#### **Chief Executive Officer July 2007 – Present**

Responsible for all the daily operations for Charlotte County Habitat for Humanity. Advanced affiliate home production of four homes per year to 30 homes. Increased our retail operations from two stores to four and added a Donation Center. Continue to find innovative ways to serve more families through our homeownership program.

### **Habitat for Humanity of Lee County**

#### **Vice President of Development and Communications March 2003 – June 2007**

As Vice President of Development, I was responsible for all fund development, marketing, public relations as well as overseeing the volunteer department and the Americorp program. Through my leadership we increased donations from just over \$2,000,000 in 2003 to \$4,500,000 in 2006. We also increased our volunteers and tripled the number of Americorp members from three to nine.

### **LESCO – Fort Myers Area**

#### **Sales Manager – Cape Coral Florida October 2001 – March 2003**

Promoted from facility manager to sales manager after 8 months. Used an array of skills to up sell commercial and private accounts. Reorganized for more efficient communication between other Southwest Florida LESCO facilities and sales areas.

### **Marblehead Landscape Company, Inc. – Marblehead, MA**

#### **President 1997 -2001 – Crew Forman 1987-1997**

Maintained a visible and active role in the community public relations, related activities to ensure a positive high profile; donated company labor to various schools, playgrounds and park and road areas. Up sold numerous accounts turning the average lawn job into higher revenue opportunities such as irrigation systems, new plantings, etc.

**Education**      Wentworth Institute of Technology – Boston, MA  
Major: Electronic Engineering

## **Community Achievements**

- Charlotte County Enterprise Zone Committee member
- Leadership Charlotte graduate Class of 2008 and inducted to Leadership Charlotte Hall of Fame
- Past President of Port Charlotte Rotary Club and Cape Coral North Rotary Club
- Volunteer Basketball Coach; Baker High School and AAU Youth Basketball
- Elected Marblehead, MA Park and Recreation Commissioner (4 year term)